
KILLARNEY VALE AUSTRALIAN FOOTBALL CLUB INC.



2016 ANNUAL REPORT

2016 CLUB EXECUTIVE COMMITTEE

	President Paul Forster	
Vice-President Peter Harvey	Secretary Peter Kelleher	Treasurer Phil Lewis
	Ordinary Member Mick Banfield	Ordinary Member Brendan Wilson

2016 CLUB OFFICIALS

Operations Manager – Senior Football Brendan Wilson	KVAFC Inc. Public Officer Phillip Lewis	Operations Manager – Junior Football Anthony King
Licensee & Bar Manager Murray Schubert	Canteen Manager Rebecca Lander	Facilities Manager Phillip Lewis
Sponsorship Paul Forster/Anthony King	Gym Manager Sean Sinclair	Child Protection Officer Yasmin Wenger

2016 FOOTBALL OPERATIONS – SENIORS

	Head Coach Scott Reed	
Club Captain Brendan Lewis	Assist.Coach/ Runner Peter Harvey	Teams Manager Mick Cartwright
Women’s Coach Brendan Wood	First Div Coach Michael Young	Second Div Coach Gerard Schell
Club Umpires Paul Forster/Scott Collis	Head Trainer Sean Riedel	Groundsman Scott Collis
	Club Trainer Bob Dickson	Club Trainer Craig Reed

2016 FOOTBALL OPERATIONS – JUNIORS

Assistant Operations Manager – Junior Football Ashleigh Knight		
Auskick Co-ordinator Paul Hooke		
Juniors Registrar Yasmin Wenger	Social/Fundraiser Co-ordinator Kylie Bryson	
U17 Coach Michael Forster	U17 Manager Luke Rankin	U17 Runner Rod Fiene/Tom Hassal
U16 Youth Girls Coach Nathan Convy/Michael Brolly	Youth Girls Manager Natalie Brolly	Youth Girls Manager Travis Canobie
U15 Coach Anthony King	U15 Manager Nigel Frost	U15 Runner Travis Canobie
U13 Coach Ashleigh Knight	U13 Manager Warwick Farrell	U13 Runner Trevor Smith
U11 Black Coach Scott Liddell	U11 Black Manager Mark O’Neill	U11 Black Runner John Bryson
U11 Red Coach Shane Armstrong	U11 Red Manager John Shelvey	U11 Red Runner Kevin Morris
	U9 Black Coach Adam Demir	U9 Black Manager Kylie Bryson
	U9 Red Coach Nathan Wenger	U9 Red Manager Maryann Finlay
Auskick Black Coach Allan Hawkins	Auskick Red Coach Paul Hooke	

REPORT from the **President**

2016 saw the Bombers for the first time enter a senior women's team in BDAFL competition. A resounding success both on and off the field. The enthusiasm of the women around the Club has made for a more vibrant and more inclusive environment. The womens team performed creditably on the field, winning three games in its first year with virtually no playing experience among the women commencing the season. Expectations for this group are high going into next year.

2016 was a challenging year for the mens teams. 2016 saw the appointment of a new senior coach in **Scott Reed**. This was Scott's first coaching gig and he will be better for the experience. A number of senior players in key positions did not return in 2016 and the Premier Div side was full of youth with a number being thrust into the one's straight out of Under 17's. There is some exciting emerging talent. Craig Burnett is welcomed back to the Bombers and will fill a senior coaching assistant role. His experience will be invaluable to Scott as the Club looks to 2017.

This year the Club again entered three men's teams and at times it was a struggle to complete the Club's commitment to fielding all teams. A disappointment was the Second Division team forfeiting two games during the season.

The BDAFL is reviewing the competition structure for 2017 and the likelihood is that each Club will only be able to enter two mens teams into competition and what that means for our Club is Premier Division (First Grade), Reserve Grade team and a Womens team. Competition will be fierce for spots in all teams so all potential players will need to impress starting with pre-season. In reality, this will be a far more practical operating structure for the Club.

Thanks to the following people for their work off-field; we would have no Club without them:

Scott Collis - ground management,
Mick Cartwright - team management,
Anthony King - Junior Football Operations,
Brendan Wilson - Senior Football Operations,
Rebecca Lander- canteen management,
Marise Lewis, Jan Evans, Bob Evans – canteen,
Murray Schubert - Bar Management,
Phil Lewis – Facility Management,
Terry Ford – timekeeping,
Craig Reid, Bob Dickson, Sean Reidel – Trainers.

2016 saw the induction of three Life Members of the Club; **Phil Lewis** in the Official category, as well as **Stuart Cameron** and **Daniel Curtis** in the player category. Congratulations to all.

Events & activities at the Club in 2016 included the following with thanks to principle organisers:

Christmas Club Raffle – Murray Schubert.(2015 for 2016)
Table Tennis Tournament – Mick Smith
Ladies Day Event – Teresa Haggerty and Kelli Wood
Past Players Day – Peter Kelleher and Corey Shackleton
Bunnings Barbecue fundraisers – Phil Lewis
Golf Day fundraiser – Terry Ford and Brendan Wilson
Senior Presentation – Corey Shackleton and Peter Kelleher
Junior Presentation – Anthony King and Kylie Bryson
Trivia Night Fundraiser – Anthony King and Kylie Bryson

Another year of improvements to the facility to make the experience of the members of this Club all the more enjoyable and elevates the facility to its rightful place as best in the region. Improvements include new sub surface drainage to oval, installation of front security fence and boom gate enabling Club to host BDAFL finals., new interchange areas, concrete pathway, LED lighting upgrade, new locking system throughout.

Imminent and funded projects are audio visual upgrade and canteen refurbishment.

On the drawing board - new traffic barriers in the carpark, ball screen fences, upgrade (rebuild) changerooms, replace field lighting. These are unfunded and big ticket items. Grant funds will be required if these are to get a guernsey.

It has been pleasing to see a number of new faces stepping into active operational roles. What the Club would now like to see is some new faces and fresh ideas introduced to the administrative roles of the Club.

One of the challenges facing the club and this is perennial, is to stay on an even keel financially. Disappointingly, whilst this year saw the number of senior players for the Club increase with the advent of a new team, registration fees paid to the Club fell proportionally.

Yes same message as last year. The Club continues to trade as CENTRAL COAST BOMBERS. The marketing of the Club under the Central Coast Bombers banner raises the bar in terms of our identity as a regional player rather than local which in turn. The effect is already tangible having attracted players and coaches from outside the area, attracts AFL Club suiters that want to partner with us and has attracted and shored up sponsorships. All members should promote the Club now as Central Coast Bombers.

The Clubrooms are available to hire for private functions.

The Club still operates out of the regular season and currently operating is the AFL 9's modified Rules social competition and may act as a come and try for any potential players that may wish to play competition in 2017, it's not too late,

2016 Christmas Raffle thanks to Murray Schubert, volunteers to sell tickets required, and the Club's Christmas Party on Friday December 19th.

The time is now to start promoting (I said last year "in particular the Women's team" but now that is established) for all our teams, senior and junior, including youth girls and Auskick and I urge all members to get the word out.

CENTRAL COAST BOMBERS

**It's not the will to win that matters, everyone has that.
It's the will to prepare to win that matters.**

— PAUL FORSTER

REPORT from the **Operations Manager** – Senior Football

As always, the preparation for the 2016 season began at the end of the 2015 season.

On the field the 2016 season would see a rather big change with the addition of our very first women's team as well as a whole new coaching line up. With the appointments of Scott Reed to Premier Division, Michael Young to First Division, Gerard Schell to Second Division and Brendan Wood taking the helm of the Women's.

Pre-Season Training was a bit difficult, compared to other seasons, with the installation of new drainage for the playing field and interchange benches restricting the use of the field, which meant that other suitable venues had to be found, but we got through it never the less.

However, by the end of the season, the playing surface was in far better shape, for that time of year, than it had been for quite a few seasons, even after hosting a round of BDAFL finals. The new and much larger covered home and away interchange areas provided improved facilities for all the training staff and better protection for their gear on game day.

Although none of our senior teams made finals and wins were on the lean side there were plenty of positives to come out of the season, such as the emergence of players, from the juniors, making their senior debut and the return of juniors from previous years.

The addition of the women's team was nothing short of a success and exceeded all of the club's expectations.

I'd like to thank all of our volunteers who helped throughout the year on a regular basis, but there is too often, too much, left to too few. There is a lot to be done on game days when playing at home and many hands make light work. I implore everyone on home games to get down to Adelaide St Oval a bit earlier, to help out with whatever needs to be done.

Huge thanks must go to Muzza for the running of the bar, Bec and Marise for their tireless canteen work, Fordy for his help with timekeeping, Scotty Collis for marking the ground as well as Brendan Wilson and Mick Banfield for doing what they do.

Thanks to our coaches Reedy, Youngy and Gedda It was another challenging year and you guys led the teams superbly. Thanks to Woody for firstly putting up his hand to coach a women's. You and your team have done an amazing job and look forward to seeing the improvement next year.

A big thank you to our trainers and support staff. Head Trainers Sean Riedel, Bob Dickson and Craig Read did a tremendous job making sure that the players were in the best shape possible.

To Theresa for organising such a fantastic ladies day thank you. Shack for his tireless efforts getting everything ready for presentation night thank you. Thanks for being a part of this great club.

For Season 2017 the club has decided to run with two men's teams and a women's team. This should alleviate some of the problems encountered over the last two seasons, with the aim being to consolidate our numbers and create a higher standard of, not only football, but training.

As we prepare for next year, we are looking for more people to join the senior operations team as I said earlier, many hands make light work.

It will be a chance for you to voice your opinions and work on ways for the club to get better. It is so important that we leverage off what we have achieved this year and remember that this is your club and every little bit that you do off the field will lead to greater success on the field.

Let's set ourselves the challenge to get behind the great volunteers that drive this club as the Bombers launch into our next exciting and successful phase.

Lastly, but certainly not in the least, I speak for everyone, when I thank the Executive for everything you do. The Club is in a fantastic position due to your tireless efforts. Prez, Harvs, Phil and PK – thanks guys.

GO BOMBERS!

– MICHAEL SMITH

2016 Seniors – Club Awards	
Award	Recipient
Senior Player of the Year	Brendan Lewis
Clubperson of the Year	Michael Smith
Rookie of the Year	Tim Oosterhoff

2016 Seniors – Football Awards	
<p>PREMIER DIVISION</p> <p>Best & Fairest — Max Mumford <i>(Paul Harrison Trophy)</i></p> <p>B&F Runner-up — Josh Mifsud</p> <p>Players Player — Max Mumford</p> <p>Most Improved — Daniel Cartwright</p> <p>Most Versatile — Daniel Curtis</p> <p>Best 1st Year Player — Michael Forster</p> <p>Coach's Award — Brad Edwards</p>	<p>WOMENS DIVISION</p> <p>Best & Fairest — Georgia Butler <i>(Sean Riedel Trophy)</i></p> <p>B&F Runner-up — Monique Madalena</p> <p>Players Player — Monique Madalena</p> <p>Most Improved — Kaitlin Pennie</p> <p>Most Consistent — Bethany Wood</p> <p>Best 1st Year Player — Tarryn O'Hehir</p> <p>Coach's Award — Soozie jeffree</p> <p>Inspiration Award — Jo Payne</p>
<p>FIRST DIVISION</p> <p>Best & Fairest — Jake Greentree <i>(Bob Brown Trophy)</i></p> <p>B&F Runner-up — Michael Young</p> <p>Players Player — Shannon Lyons</p> <p>Most Improved — Campbell Wilson</p> <p>Most Versatile — William Cross-Hicks</p> <p>Best 1st Year Player — Aden Greentree</p> <p>Coach's Award — Tim Boyd</p>	<p>SECOND DIVISION</p> <p>Best & Fairest — Scott Reid <i>(John Dwyer Trophy)</i></p> <p>B&F Runner-up — Rod Fiene</p> <p>Players Player — Stuart Cameron</p> <p>Most Improved — Paul Forster</p> <p>Most Versatile — Conor Lyon</p> <p>Best 1st Year Player — Glen Dempsey</p> <p>Coach's Award — Dylan Evrard</p>

REPORT from the **Operations Manager** – Junior Football

Killarney Vale has enjoyed another successful season. Despite a small dip in numbers, Killarney Vale Juniors remains the largest junior club on the Central Coast.

KVAFC had the largest number of representative players and made finals in all competition age groups. The U13's and Youth Girls made it all the way to the Grand Final with the U13's, under the guidance of Ashleigh Knight, taking the mantle of Premiers.

This year the league (AFLHC) was unable to host a local U17's competition and Killarney Vale stepped forward to lead/host a combined Central Coast U17's team, to compete in the Hunter competition.

Michael Forster should be commended for his dedication to making this work and helping them to make the finals, despite numerous obstacles, including having a young team.

The Youth Girl's competition was also lacking with other clubs struggling to make a team, whilst Killarney Vale had strong numbers. Some Killarney Vale players were permitted to Wyong to help them have a team and retain a competition.

2017 will require a better commitment from clubs across the Coast if we are serious about girls' football. The KVAFC Bombers continue to be at the forefront in promoting the sport and already has plans in place for this off-season.

As with most years we had our fair share of clashes (or perhaps more) with the Junior League over management of transfers, poaching of players and coaches, as well as having to act on behalf of the AFLHC in managing representative football funds and other issues.

This resulted in representatives from NSW/ACT AFL, including CEO Sam Graham, coming to our clubrooms to discuss the issues. We were asked to provide greater representation at the decision-making level of the League.

In response, Shane Armstrong and Kirsty Raff both nominated for and are now on the Central Coast Regional Council. In addition, Mick Brolly nominated for and is now on the Hunter Coast Board. I commend these volunteers for stepping forward and making such a commitment to help the betterment of Aussie Rules in the region.

Financially, I have struggled to bring the budget into the black with the advent of additional teams having a knock-on effect in terms of costs. We will need to really focus on sponsorship next year to try and bridge this gap and I have already started work on this.

Our major fundraiser this year was a Trivia Night/Junior Disco and was held at Mingara, who again were our major sponsor. Kylie Bryson was very active for the club all year and along with John Bryson, pulled this night together in fantastic fashion. The night was a great success. It was great to see the night well supported by the seniors.

This is my last season as Junior Operations manager, Nathan Convy has indicated his interest in taking over the reigns for the next season and I commend him to the Executive. I would like to thank Yasmin Wenger for her work as registrar and child protection officer.

Yasmin has been a fantastic support, particularly during the hectic registration period. Whilst we did not have a canteen coordinator Rebecca Lander has my thanks for ensuring the canteen was stocked, managing the money and doing some shifts behind the bench.

Nathan Wenger this year took over team photos. This is actually a time intensive job when it comes up and, by doing it, Nathan saves us a lot of money, so that we can continue to provide the photos to players for free. Thanks Nathan.

I would like to thank Paul Hooke for stepping up as Auskick coordinator and ensuring that program continued from strength to strength.

Thanks also to all of the coaches, managers, runners and officials. A real strength of this club is the ability of its officials to pull together to bring about the best for our kids. We don't have the same politics that plagues many other community groups, which is in part due to the leadership from the executive committee.

Which brings me to Paul Forster and Phil Lewis. I don't think anyone really understands what these two do behind the scenes, nor the full extent of their passion for this club. There is a clear focus on all age groups and seniors' men's and women's teams, rather than seeing some parts as add-ons. The fact, that if all work well the club improves, is not lost on them. Thank you, to you both.

Finally I would like to thank Debbie, Andrew, Ryan and Sienna for their support and patience. When "I just need to duck down to the ground for a minute" turns into an hour, or "no meetings next week" turns into "they just called a meeting", or at the end of training on a cold night I say to the kids "we are going home now" and we leave half an hour later, thank you for your patience and support.

The future looks bright for Killarney Vale. We have more volunteers than ever sharing the load, we have an even spread of players across the age groups, and the satisfaction levels within the club are high. This is not to say that we become complacent, but rather we continue to push forward in the direction we have chosen. Thank you.

— ANTHONY KING



2016 Juniors – Club Awards	
Award	Recipient
Junior Player of the Year	Marc Sheather
Volunteer of the Year	Kylie Bryson
Most League Votes	Nathaniel Lander
Rising Star	Luke Flack
Achievement - U11 Black	Tom Liddell
Achievement - U11 Red	Joshua Farmilo
Achievement - U9 Black	Thomas Hooke
Achievement - U9 Red	Ben Nowicki

2016 Juniors – Football Awards					
Age Group	Best & Fairest	B&F Runner-up	Most Consistent	Most Improved	Coach's Award
U17 Boys	Conor Nest	Jackson Hughes	Kyle Lang	Liam Banfield	Dillon Stevens
U16 Youth Girls	Dixie Butler	Hannah Page	Jasmin Strange	Taylah Brolly	Izabella Kay
U15 Boys	Marc Sheather	Enjay Convy	Nathaniel Lander	Jessy Threadgate	Brandon Lloyd
U13	Zach Knight	Cade Mellon Jack Wilkins	Riley Byrn	Chris Emms	Jack Smith
U11 Red	Riley Armstrong	Joshua Farmilo Noah Shelvey	Riley Jones	Zane Mahalm	Aiken Morris
U11 Black	Tom Liddell	Corey Hellams	Camdyn Bond	Fletcher Wilkins	Charlotte Day

KILLARNEY VALE AFC Inc.**Balance Sheet**

as at

30 September 2016

	This Year	Last Year
Assets		
CURRENT ASSETS		
Cash at Bank		
General CBA - 5137	\$23,839.32	\$17,631.94
Canteen CBA - 3131	\$4,928.60	\$692.11
Facilities CBA - 7727	\$656.90	\$616.26
Total Cash at Bank	<u>\$29,424.82</u>	<u>\$18,940.31</u>
Investments		
ING Account	\$66,856.78	\$66,285.83
Total Investments	<u>\$66,856.78</u>	<u>\$66,285.83</u>
Floats		
Members Bar Float	\$450.00	\$450.00
Canteen Float - Juniors	\$0.00	\$450.00
Canteen Float - Seniors	\$450.00	\$0.00
Total Floats	<u>\$900.00</u>	<u>\$900.00</u>
Cash Transactions	\$3,225.05	\$671.00
Other Assets		
Inventories	\$1,175.20	\$2,445.50
Accounts Receivable	\$14,051.00	\$4,653.00
Total Other Assets	<u>\$15,226.20</u>	<u>\$7,098.50</u>
Total CURRENT ASSETS	<u>\$115,632.85</u>	<u>\$93,895.64</u>
NON-CURRENT ASSETS		
Field Lighting Upgrade	\$20,284.67	\$20,284.67
Accum.Deprec. - Lighting	(\$13,560.00)	(\$13,015.00)
Plant & Equipment	\$16,126.32	\$27,777.88
Accum.Deprec. - Plant & Equip.	(\$8,523.82)	(\$18,713.88)
Electronic Scoreboard	\$31,848.43	\$31,848.43
Accum.Deprec. - eScoreboard	(\$13,299.33)	(\$10,026.33)
Total NON-CURRENT ASSETS	<u>\$32,876.27</u>	<u>\$38,155.77</u>
WORKS IN PROGRESS		
Project 01 - IP	(\$5,000.00)	\$0.00
Project 02 - IP	(\$10,000.00)	\$0.00
Total Assets	<u>\$133,509.12</u>	<u>\$132,051.41</u>
Liabilities		
CURRENT LIABILITIES		
Accounts Payable	\$27,140.67	\$25,373.20
Total CURRENT LIABILITIES	<u>\$27,140.67</u>	<u>\$25,373.20</u>
TIED FUNDING		
NSW Govt. Grant	\$0.00	\$1,000.00
Total TIED FUNDING	<u>\$0.00</u>	<u>\$1,000.00</u>
Total Liabilities	<u>\$27,140.67</u>	<u>\$26,373.20</u>
Net Assets	<u>\$106,368.45</u>	<u>\$105,678.21</u>
MEMBERS FUNDS		
Retained Earnings	\$88,546.38	\$97,308.53
Current Earnings	\$690.24	(\$8,762.15)
Historical Balancing Account	\$17,131.83	\$17,131.83
Total MEMBERS FUNDS	<u>\$106,368.45</u>	<u>\$105,678.21</u>

REPORT from the **Treasurer**

The financial statements of the Killarney Vale Australian Football Club Incorporated, for the period ending 30 September, 2016, form part of this report and are also required to be presented, as a Notice of Motion, for approval at the Annual General Meeting of the Club – as per the Constitution.

The documents represent the financial position of the Club as a whole, in normal accounting terms, as well as providing for Cost Centre analysis, in a number of key areas of the Club's operation, namely:

- Trading (Operations) – Canteen and Bar
- Football Operations – Seniors, Juniors & Development
- Facilities Management – Facilities and Corporate Governance

The bottom line is that, across all spheres of operation, the Club managed a small surplus this year. However, when it comes to determining such things as, how much to charge for player Rego Fees and what the price is to be for a beer or a Bomber Burger, looking at the Cost Centres is a usefull way to view the Club's finances, so that the manager of each area is better able to come to terms with their respective operational budgets.

Staying in touch with Canteen and Bar trading expenses, which can vary almost daily, is a big ask. Merely maintaining the Club's existing facilities, at Adelaide Street Oval, to the high standard that we have all become accustomed to, is equally challenging.

The wonderful clubroom facilities we enjoy, don't look after themselves. Repairs & Maintenance, Insurance and Cleaning, all add up to a sizable amount and, along with a number of other items, are accounted for under the heading of Facilities Management.

Keeping a lid on Utility usages, such as turning off lights and equipment, in the off-season or when not in use, all adds up. Electricity four years ago was costing the Club around \$4.5k per year. This year it was only \$3.5k. Security and Telephone costs have been reduced and, hopefully, in the next few months, will be reduced even more significantly.

Canteen profit, across all trading areas, although slightly down, was nevertheless, commensurate, percentage wise at least, with last year, so pricing here seems to be on target. It is important to maintain this degree of profit, as it, along with other Club fundraising activities, allows the Junior and the Senior Football Operations groups to each meet their obligation towards offsetting the Club's Facilities expenses, .

On the other hand, although Bar Sales were up, expenses went up by a greater factor, resulting in a decrease in profit, suggesting some upward adjustments to pricing may be required. The profit from Bar trading is a significant element in the Seniors budget, which is always under stress from year to year mood swings, so it is important to maintain healthy Bar profits as a fallback.

The Junior Operations deficit was about the same as last year, despite an increase in fundraising efforts. Reduced playing numbers, resulting in less Rego fees collected, along with an Increase in costs, were the main factors in the shortfall. The dilemna is whereby the AFL Hunter-Coast (AFLHC) charges the Club on a per capita basis – using the previous year's player registration numbers – whereby fewer, pay more – double-whammy! A cautious note for the coming season.

Auskick fees, generally, were not separately accounted for this year, due to the nature of how these amounts were processed. In 2017, the AFL has determined that Auskick fees must be paid at the time of registering online, of which the advantages to the Club, have yet to be rationalised.

The key factors influencing the Senior Operations budget in 2016, included; sponsorship income was up; equipment and apparel usage expenses were up; rego income rose (more players); team insurance expense was up (with the addition of a Women's Team, although there was no League admin fee, being a First Year team); bar profit was down, although sufficient to provide an overall surplus.

Senior Football cost structures are somewhat different to those of Junior Football, in relation to League payments, i.e., Club/Team-based, as against participant-based. Other main costs, such as Ground Hire and Umpire Payments, are proportionately the same, but either way, they continue to creep up each year. Proposed changes to the Senior League teams structure for 2017, need to be taken into consideration, when planning the 2017 Seniors Budget.

Adding new or upgraded amenities at Adelaide Street Oval, is simply not possible, without the prospect of receiving substantial grants from the various levels of government. The Club has been successful, over the past three years, in acquiring over \$75,00.00 in grants, which has gone into; a new scoreboard, new interchanges and pathways, new front fence and security gate, as well as a new awning and concreting associated with the amenities block.

The latest grant received allowed for the changeover to LED lighting throughout the Clubrooms – aimed at further reducing the cost of electricity within the Club's future facilities expenses. This amount, along with the newly announced JOSS-Grant (via AFLNSW/ACT) is reflected as an Asset under Works-In-Progress, the latter earmarked for an upgrade to the Club's AV systems.

A number of obsolete and unusable small-scale assets were disposed of during the period, having the effect of increasing the overall amount allowed for as a Depreciation expense, but which do not require immediate replacement.

The Xmas Raffle, Squadron Functions and the Corporate Golf Day, continue to provide a range of additional revenue sources for the Club. The appointment of a Manager, to oversee these types of events, would surely enable broader support and greater engagement within the local community.

The Killarney Vale AFC has always been at the forefront in the development of code within the Central Coast region of New South Wales, in particular. To that extent, the Club is always on the lookout for funds being offered to do this and, when required, to expend its own resources in order to promote the game of Australian Football.

Accounts Payable, totalling \$27k+, included a range of expenses relating to Senior and Junior 2016 Presentations (functions, trophies, awards, apparel) as well as an AFLNSW/ACT account (awaiting an outstanding Credit Note) all of which have been settled at the time of this report, with one item, totalling some \$15k for the Lighting Upgrade, to be settled upon completion of the work, which is due by the end of the first week in November 2016.

Accounts Receivable included the \$10k JOSS Grant and a number of smaller amounts owed by Members in relation to Presentation functions and Junior Reps, all of which have settled at the time of this report.

It is my contention that, based on the attached Financial Statements, the Killarney Vale Australian Football Club Inc., trading also as the Central Coast Bombers, is in a sound financial position, at the close of business on the 30 September 2016 and I commend this Report to the Members for their consideration and approval.

– PHIL LEWIS

KILLARNEY VALE AFC Inc.
Profit & Loss Statement (p.1 of 4)
as at
30 September 2016

	This Year	Last Year
Income		
Interest		
ING Interest	\$1,570.95	\$1,474.74
CBA Interest	\$4.66	\$3.52
EFTPOS Fees Collected	\$380.00	\$290.00
Canteen Income		
Seniors WE Canteen	\$8,830.75	\$10,337.30
Juniors WE Canteen	\$10,773.25	\$9,836.35
Weekday Canteen	\$723.20	\$0.00
Other Canteen Income	\$2,603.70	\$624.30
Special Football Events	\$150.00	\$3,985.70
Total Canteen Income	<u>\$23,080.90</u>	<u>\$24,783.65</u>
Catering		
Bunnings BBQ Revenue	\$1,572.50	\$1,794.45
Total Catering	<u>\$1,572.50</u>	<u>\$1,794.45</u>
Members Bar Sales		
Game Day Bar	\$10,549.50	\$9,651.60
Weekday Bar	\$3,322.00	\$2,617.00
Special Football Bar	\$4,084.50	\$1,436.00
Functions Bar	\$5,239.90	\$6,171.00
Bulk Bar Sales	\$440.00	\$1,325.00
Total Members Bar Sales	<u>\$23,635.90</u>	<u>\$21,200.60</u>
Special Bar Sales		
Relay For Life Bar Sales	\$203.00	\$418.00
Total Special Bar Sales	<u>\$203.00</u>	<u>\$418.00</u>
Total Income	<u>\$50,447.91</u>	<u>\$49,964.96</u>
Cost Of Sales		
Gross Profit	<u>\$50,447.91</u>	<u>\$49,964.96</u>
Expenses		
Bank Charges		
Merchant Fee	\$252.41	\$186.25
POS Fee	\$342.96	\$365.15
Other Fees	\$3.30	\$2.00
Canteen Expenses		
Stock - WE Snr Fixtures	\$3,229.09	\$3,142.98
Stock - WE Jnr Fixtures	\$4,031.93	\$3,614.32
Stock - Weekday Fixtures	\$130.89	\$0.00
Stock - Common	\$5,377.93	\$5,735.14
Stock - Other Football Event	\$501.05	\$1,194.91
Canteen Materials	\$65.00	\$264.34
Total Canteen Expenses	<u>\$13,335.89</u>	<u>\$13,951.69</u>
Catering Expenses		
Bunnings BBQ Expense	\$556.71	\$629.92
Total Catering Expenses	<u>\$556.71</u>	<u>\$629.92</u>
Members Bar Expenses		
Bar Stock Purchase	\$15,515.45	\$12,120.65
Functions Purchase	\$8.50	\$84.50
Bulk Bar Purchase	\$39.98	\$188.00
Other Bar Purchases	\$132.67	\$0.00
Total Members Bar Expenses	<u>\$15,696.60</u>	<u>\$12,393.15</u>
General Expenses		
Corporate Fees	\$133.00	\$198.40
Club Administration	\$586.19	\$372.37
Total Expenses	<u>\$30,907.06</u>	<u>\$28,098.93</u>
Operating Profit	<u>\$19,540.85</u>	<u>\$21,866.03</u>

KILLARNEY VALE AFC Inc.
Profit & Loss Statement (p.2 of 4)
as at
30 September 2016

	This Year	Last Year
Other Income		
Event Income		
Corporate Events Income	\$2,928.00	\$4,256.00
Bomber Squadron Income	\$2,281.80	\$1,357.75
Xmas Raffle Income	\$2,723.00	\$1,996.25
Special Events Income	\$1,000.00	\$1,566.36
Total Event Income	<u>\$8,932.80</u>	<u>\$9,176.36</u>
Application Funding		
Mingara - Juniors	\$3,169.43	\$3,000.00
WRLC Group - BBBC	\$5,000.00	\$0.00
Special Grants Funding	\$2,286.25	\$0.00
Sports Funding - Seniors	\$6,500.00	\$0.00
Total Application Funding	<u>\$16,955.68</u>	<u>\$3,000.00</u>
Supplementary Income		
Club Fundraiser Income	\$1,500.00	\$2,000.00
Senior Fundraiser Income	\$1,995.00	\$1,900.00
Junior Fundraiser Income	\$2,474.00	\$1,377.36
Heritage Income	\$0.00	\$1,000.00
Special Merchandise Sales	\$0.00	\$865.00
Total Supplementary Income	<u>\$5,969.00</u>	<u>\$7,142.36</u>
General Fundraising		
Chance Income	\$400.00	\$125.01
Sponsorship Received		
Other Sponsors - Seniors	\$9,500.00	\$7,000.00
Other Sponsors - Juniors	\$3,100.00	\$3,000.00
General Sponsorship	\$1,500.00	\$0.00
Football Operations Income		
Senior Operations Income		
Registrations - Seniors	\$13,170.00	\$11,630.00
Apparel Sales - Seniors	\$2,170.00	\$3,275.00
Travel Income - Seniors	\$460.00	\$0.00
KVAFC Preso Income - Seniors	\$4,120.00	\$4,245.00
Total Senior Operations Income	<u>\$19,920.00</u>	<u>\$19,150.00</u>
Junior Operations Income		
Registrations - Juniors	\$15,835.00	\$15,858.00
Apparel Sales - Juniors	\$255.00	\$1,560.00
AFLHC Preso Income - Juniors	\$585.00	\$910.00
KVAFC Preso Income - Juniors	\$449.35	\$0.00
Special Inome - Juniors	\$562.15	\$0.00
Total Junior Operations Income	<u>\$17,686.50</u>	<u>\$18,328.00</u>
Total Football Operations Income	<u>\$37,606.50</u>	<u>\$37,478.00</u>
Development Revenue		
Club Development		
Auskick Income	\$100.00	\$1,767.00
Special Footy Programs	\$365.00	\$577.50
Promotional Income	\$1,500.00	\$0.00
Total Club Development	<u>\$1,965.00</u>	<u>\$2,344.50</u>
Game Development		
College Cup - Mingara	\$500.00	\$500.00
Other Dev Football Income		
Central Coast Jnr Football	\$3,450.00	\$0.00
Total Development Revenue	<u>\$5,915.00</u>	<u>\$2,844.50</u>
Facilities Income		
Hall Hire	\$700.00	\$750.00
Gymnasium Income	\$250.00	\$1,800.00
Associate Contributions	\$2,964.96	\$0.00
Total Facilities Income	<u>\$3,914.96</u>	<u>\$2,550.00</u>
Rebates Received		
Football Rebates - Seniors	\$1,000.00	\$1,000.00
Football Rebates - Juniors	\$0.00	\$150.00
Major Works Funding		
NSW Govt. Funding	\$32,000.00	\$13,960.00

KILLARNEY VALE AFC Inc.
Profit & Loss Statement (p.3 of 4)
as at
30 September 2016

	This Year	Last Year
Aust. Govt. Funding	\$15,000.00	\$0.00
Local Govt. Funding	\$0.00	\$700.00
Total Other Income	<u>\$141,793.94</u>	<u>\$88,126.23</u>
Other Expenses		
Events Expenses		
Corporate Events Expenses	\$549.99	\$246.99
Bomber Squadron Expenses	\$800.00	\$0.00
Xmas Raffle Expenses	\$335.47	\$38.99
Special Events Expense	\$440.00	\$0.00
Total Events Expenses	<u>\$2,125.46</u>	<u>\$285.98</u>
General Expenses		
Gifts & Gratuities		
Donations	\$0.00	\$80.00
Supplementary Expenses		
Club Fundraiser Expenses	\$0.00	\$1,009.00
Senior Fundraiser Expenses	\$145.40	\$655.30
Junior Fundraiser Expenses	\$982.40	\$26.00
Special Merchandise Purchases	\$245.00	\$870.00
Total General Expenses	<u>\$1,372.80</u>	<u>\$2,640.30</u>
Football Operations Expense		
Senior Football Expenses		
BDAFL Club Fees	\$4,500.00	\$4,500.00
Umpiring Costs - Seniors	\$7,422.00	\$7,914.00
Team Insurance - Seniors	\$5,700.00	\$4,275.00
Support Equipment - Seniors	\$789.50	\$926.37
Apparel - Seniors	\$6,848.74	\$5,759.44
Ground Hire - Seniors	\$1,716.00	\$1,885.00
Gameday Expenses - Seniors	\$31.76	\$765.00
Travel Costs - Seniors	\$880.00	\$0.00
KVAFC Presentation - Seniors	\$4,866.04	\$5,479.16
Trophies - Seniors	\$415.65	\$251.25
Football Admin - Seniors	\$200.00	\$104.39
Club Officials - Seniors	\$2,000.00	\$281.29
Team Apparel - Seniors	\$1,738.90	\$482.00
Football Equipment - Seniors	\$2,282.87	\$430.00
BDAFL Presentation Levy	\$2,145.00	\$1,650.00
BDAFL - BarTV	\$1,402.50	\$1,492.50
BDAFL Equipment Costs	\$1,026.00	\$887.50
BDAFL Team Fees	\$3,900.00	\$3,900.00
Special Items - Seniors	\$49.01	\$400.00
Total Senior Football Expenses	<u>\$47,913.97</u>	<u>\$41,382.90</u>
Junior Football Expenses		
AFLHC Club Fees	\$1,907.90	\$1,046.40
Umpiring Costs - Juniors	\$3,116.00	\$3,310.00
Support Equipment - Juniors	\$0.00	\$3,393.50
Apparel - Juniors	\$7,534.53	\$7,288.28
Ground Hire - Juniors	\$3,720.00	\$3,570.00
Gameday Expenses - Juniors	\$0.00	\$145.00
KVAFC Presentation - Juniors	\$563.41	\$0.00
Trophies - Juniors	\$1,578.71	\$1,615.69
Football Admin - Juniors	\$200.00	\$0.00
Club Officials - Juniors	\$127.39	\$285.42
Football Equipment - Juniors	\$1,749.70	\$1,806.00
AFLHC Presentation	\$855.00	\$1,335.00
AFLHC Regional Fees	\$5,612.80	\$4,403.60
AFLHC Admin Fees	\$100.00	\$130.00
AFLHC - Experience	\$0.00	\$800.00
Special Items - Juniors	\$455.42	\$350.00
Total Junior Football Expenses	<u>\$27,520.86</u>	<u>\$29,478.89</u>
Total Football Operations Expense	<u>\$75,434.83</u>	<u>\$70,861.79</u>
Development Expenses		

KILLARNEY VALE AFC Inc.
Profit & Loss Statement (p.4 of 4)
as at
30 September 2016

	This Year	Last Year
Club Development Expense		
Auskick Packs	\$1,197.00	\$1,767.00
Advertising	\$398.57	\$465.37
Promotions	\$600.15	\$0.00
Total Club Development Expense	<u>\$2,195.72</u>	<u>\$2,232.37</u>
Community Football		
Ground Hire - Development	\$184.00	\$0.00
Other Dev Football Expense		
Central Coast Jnr Football	\$3,450.00	\$0.00
Incentives	\$2,100.00	\$8,300.00
Staff Expense		
Club Staff Expense	\$416.00	\$0.00
Seniors Staff Expense	\$830.00	\$825.00
Juniors Staff Expense	\$399.73	\$3,165.00
Total Staff Expense	<u>\$1,645.73</u>	<u>\$3,990.00</u>
Total Development Expenses	<u>\$9,575.45</u>	<u>\$14,522.37</u>
Facilities Expenses		
Repairs & Maintenance	\$2,701.41	\$218.78
Toiletries & 1st Aid	\$505.47	\$0.00
Cleaning Services	\$1,810.00	\$1,840.00
Cleaning Materials	\$95.34	\$15.28
Bar Facilities	\$296.29	\$80.48
Small Equipment	\$225.52	\$210.94
Ground Facilities	\$340.00	\$0.00
Insurance	\$1,877.95	\$1,877.95
Total Facilities Expenses	<u>\$7,851.98</u>	<u>\$4,243.43</u>
Utilities Expense		
Gas	\$337.84	\$628.86
Electricity	\$3,513.11	\$3,009.39
Telephone	\$1,043.30	\$846.05
Security	\$419.43	\$457.56
WWW Services	\$326.35	\$257.35
Total Utilities Expense	<u>\$5,640.03</u>	<u>\$5,199.21</u>
Refunds Given		
Refunds - Senior Players	\$200.00	\$0.00
Refunds - Junior Players	\$440.00	\$0.00
Major Works Expenses		
NSW Govt. Project Expense	\$31,830.00	\$13,960.00
Aust.Govt. Project Expenses	\$17,200.00	\$0.00
Local Govt. Project Expenses	\$1,500.00	\$700.00
Total Major Works Expenses	<u>\$50,530.00</u>	<u>\$14,660.00</u>
Depreciation Expense		
Field Lighting Depreciation	\$545.00	\$590.00
Plant & Equipment Depreciation	\$1,845.00	\$1,423.00
eScoreboard Depreciation	\$3,273.00	\$4,328.33
Loss on Asset Disposal	\$1,811.00	\$0.00
Total Depreciation Expense	<u>\$7,474.00</u>	<u>\$6,341.33</u>
Total Other Expenses	<u>\$160,644.55</u>	<u>\$118,754.41</u>
Net Profit/(Loss)	<u>\$690.24</u>	<u>(\$8,762.15)</u>

KILLARNEY VALE AFC Inc.
2016 Key Cost Centre Summaries (p.1 of 2)

JNR16 Junior Football - 2016

Other Income	
Mingara - Juniors	\$3,169.43
Junior Fundraiser Income	\$2,474.00
Other Sponsors - Juniors	\$3,100.00
Registrations - Juniors	\$15,835.00
Apparel Sales - Juniors	\$255.00
AFLHC Preso Income - Juni	\$585.00
KVAFC Preso Income - Juni	\$449.35
Special Inome - Juniors	\$562.15
Auskick Income	\$100.00
Total Other Income	<u>\$26,529.93</u>

Other Expense	
Junior Fundraiser Expense	\$982.40
AFLHC Club Fees	\$1,907.90
Umpiring Costs - Juniors	\$3,116.00
Apparel - Juniors	\$7,534.53
Ground Hire - Juniors	\$3,720.00
KVAFC Presentation - Juni	\$563.41
Trophies - Juniors	\$1,578.71
Football Admin - Juniors	\$200.00
Club Officials - Juniors	\$127.39
Football Equipment - Juni	\$1,749.70
AFLHC Presentation	\$855.00
AFLHC Regional Fees	\$5,612.80
AFLHC Admin Fees	\$100.00
Special Items - Juniors	\$455.42
Auskick Packs	\$1,197.00
Juniors Staff Expense	\$399.73
Refunds - Junior Players	\$440.00
Total Other Expense	<u>\$30,539.99</u>

Net Profit (Loss) (\$4,010.06)

SNR16 Senior Football - 2016

Sports Funding - Seniors	\$6,500.00
Senior Fundraiser Income	\$1,995.00
Chance Income	\$400.00
Other Sponsors - Seniors	\$9,500.00
Registrations - Seniors	\$13,170.00
Apparel Sales - Seniors	\$2,170.00
Travel Income - Seniors	\$460.00
KVAFC Preso Income - Seni	\$4,120.00
Football Rebates - Seniors	\$1,000.00
Total Other Income	<u>\$46,101.25</u>

Other Expense	
Special Events Expense	\$440.00
Senior Fundraiser Expense	\$145.40
Special Merchandise Purch	\$125.00
BDAFL Club Fees	\$4,500.00
Umpiring Costs - Seniors	\$7,422.00
Team Insurance - Seniors	\$5,700.00
Support Equipment - Senio	\$789.50
Apparel - Seniors	\$6,848.74
Ground Hire - Seniors	\$1,716.00
Gameday Expenses - Senior	\$31.76
Travel Costs - Seniors	\$880.00
KVAFC Presentation - Seni	\$4,866.04
Trophies - Seniors	\$415.65
Football Admin - Seniors	\$200.00
Club Officials - Seniors	\$2,000.00
Team Apparel - Seniors	\$1,738.90
Football Equipment - Seni	\$2,282.87
BDAFL Presentation Levy	\$2,145.00
BDAFL - BarTV	\$1,402.50
BDAFL Equipment Costs	\$1,026.00
BDAFL Team Fees	\$3,900.00
Special Items - Seniors	\$49.01
Incentives	\$2,100.00
Seniors Staff Expense	\$830.00
Refunds - Senior Players	\$200.00
Total Other Expense	<u>\$51,754.37</u>

Net Profit (Loss) (\$5,653.12)

CAN16 Canteen Trading - 2016

Income	
Seniors WE Canteen	\$8,830.75
Juniors WE Canteen	\$10,773.25
Weekday Canteen	\$723.20
Other Canteen Income	\$2,603.70
Special Football Events	\$150.00
Total Income	<u>\$23,080.90</u>

Expense	
Stock - WE Snr Fixtures	\$3,229.09
Stock - WE Jnr Fixtures	\$4,031.93
Stock - Weekday Fixtures	\$130.89
Stock - Common	\$5,377.93
Stock - Other Football Eve	\$501.05
Canteen Materials	\$65.00
Total Expense	<u>\$13,335.89</u>

Net Profit (Loss) \$9,745.01

BAR16 Bar Trading - 2016

Income	
Game Day Bar	\$10,549.50
Weekday Bar	\$3,322.00
Special Football Bar	\$4,084.50
Functions Bar	\$5,239.90
Bulk Bar Sales	\$440.00
Relay For Life Bar Sales	\$203.00
Total Income	<u>\$23,838.90</u>

Expense	
Bar Stock Purchase	\$15,515.45
Functions Purchase	\$8.50
Bulk Bar Purchase	\$39.98
Other Bar Purchases	\$132.67
Total Expense	<u>\$15,696.60</u>

Net Profit (Loss) \$8,142.30

KILLARNEY VALE AFC Inc.
2016 Key Cost Centre Summaries (p.2 of 2)

BBQ16 Bunnings BBQ - 2016

Income	
Bunnings BBQ Revenue	\$1,572.50
Total Income	<u>\$1,572.50</u>
Expense	
Bunnings BBQ Expense	\$556.71
Total Expense	<u>\$556.71</u>
Net Profit (Loss)	<u><u>\$1,015.79</u></u>

FAC16 Facilities - 2016

Income	
ING Interest	\$1,570.95
CBA Interest	\$4.66
EFTPOS Fees Collected	\$380.00
Total Income	<u>\$1,955.61</u>
Expense	
Merchant Fee	\$252.41
POS Fee	\$342.96
Other Fees	\$3.30
Corporate Fees	\$133.00
Club Administration	\$586.19
Total Expense	<u>\$1,317.86</u>

CGD16 Corp Golf Day - 2016

Other Income	
Corporate Events Income	\$2,928.00
Total Other Income	<u>\$2,928.00</u>
Other Expense	
Corporate Events Expenses	\$549.99
Total Other Expense	<u>\$549.99</u>
Net Profit (Loss)	<u><u>\$2,378.01</u></u>

Other Income	
Special Events Income	\$1,000.00
Special Grants Funding	\$500.00
Club Fundraiser Income	\$1,500.00
General Sponsorship	\$1,500.00
Hall Hire	\$700.00
Gymnasium Income	\$250.00
Associate Contributions	\$2,964.96
Total Other Income	<u>\$8,414.96</u>

DEV16 Development - 2016

Other Income	
Special Footy Programs	\$365.00
Promotional Income	\$1,500.00
College Cup - Mingara	\$500.00
Total Other Income	<u>\$2,365.00</u>
Other Expense	
Advertising	\$398.57
Promotions	\$600.15
Ground Hire - Development	\$184.00
Total Other Expense	<u>\$1,182.72</u>
Net Profit (Loss)	<u><u>\$1,182.28</u></u>

Other Expense	
Special Merchandise Purch	\$120.00
Club Staff Expense	\$416.00
Repairs & Maintenance	\$2,701.41
Toiletries & 1st Aid	\$505.47
Cleaning Services	\$1,810.00
Cleaning Materials	\$95.34
Bar Facilities	\$296.29
Small Equipment	\$225.52
Ground Facilities	\$340.00
Insurance	\$1,877.95
Gas	\$337.84
Electricity	\$3,513.11
Telephone	\$1,043.30
Security	\$419.43
WWW Services	\$326.35
Aust.Govt. Project Expens	\$2,200.00
Total Other Expense	<u>\$16,228.01</u>
Net Profit (Loss)	<u><u>(\$7,175.30)</u></u>

SQN16 Bomber Squadron - 2016

Other Income	
Bomber Squadron Income	\$2,281.80
Total Other Income	<u>\$2,281.80</u>
Other Expense	
Bomber Squadron Expenses	\$800.00
Total Other Expense	<u>\$800.00</u>
Net Profit (Loss)	<u><u>\$1,481.80</u></u>

XRF16 Xmas 15 Raffle Fundraiser

Other Income	
Xmas Raffle Income	\$2,723.00
Total Other Income	<u>\$2,723.00</u>
Other Expense	
Xmas Raffle Expenses	\$335.47
Total Other Expense	<u>\$335.47</u>
Net Profit (Loss)	<u><u>\$2,387.53</u></u>

KILLARNEY VALE AUSTRALIAN FOOTBALL CLUB INC.
STATEMENT BY MEMBERS OF THE COMMITTEE

The Committee has determined that the Club is not a reporting entity.

In the opinion of the Committee the Financial report as set out on the preceding pages:

1. Presents fairly the financial position of the Killarney Vale Australian Football Club Inc as at 30 September 2016 and its performance for the year ended on that date.
2. At the date of this statement, there are reasonable grounds to believe the Killarney Vale Australian Football Club will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the Committee and is signed for and on behalf of the Committee by:

President: (Paul Forster)

Secretary: (Peter Kelleher)

Dated this 12th day of October 2016.

(BLANK)